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## Application

### Instructions

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### Application Details

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### 409811 - Broadband Grant Program - Empower Rural Iowa - NOFA #006 - Final Application

**417389 - Alpine Communications Elkader Rural South\_North NOFA #006**  
**Broadband Grant Program - Empower Rural Iowa**

Status: Submitted Submitted Date: 07/27/2021 5:27 PM Submitted By: Chris Hopp

### Applicant Information

#### Primary Contact:

AnA User Id

CHRIS.HOPP@IOWAID

First Name\*

Chris

First Name

Middle Name

Hopp

Last Name

Title:

Email:\*

chris@alpine-communications.com

Address:\*

923 Humphrey St

City\*

Elkader  
CityIowa  
State/Province52043  
Postal Code/Zip

Phone:\*

563-245-4480  
Phone

Ext.

Program Area of Interest\*

Broadband Deployment

Fax:

563-245-2887

Agency

#### Organization Information

Organization Name:\*

Alpine Communications, LC

Organization Type:\*

For-Profit – Privately Held

DUNS:

Organization Website:

www.alpinecom.net

Address:

923 Humphrey St

Phone:

Elkader  
City  
563-245-4000Iowa  
State/Province52043  
Postal Code/Zip

Ext.

Fax:

563-245-2887

Benefactor

Vendor Number

**Cover Sheet-General Information****Authorized Official**

**Name\*** Chris Hopp  
**Title\*** GM/COO  
**Organization\*** Alpine Communications, LC  
*If you are an individual, please provide your First and Last Name.*  
**Address\*** 923 Humphrey St  
  
**City/State/Zip\*** Elkader Iowa 52043  
*City State Zip*  
**Telephone Number\*** 563-245-4000  
**E-Mail\*** [chris@alpine-communications.com](mailto:chris@alpine-communications.com)

**Fiscal Officer/Agent**

*Please enter the "Fiscal Officer" for your Organization.*

*If you are an individual, please provide your First and Last Name.*

**Name\*** Chris Hopp  
**Title**  
**Organization** Alpine Communications, LC  
**Address** 923 Humphrey St  
  
**City/State/Zip** Elkader Iowa 52043  
*City State Zip*  
**Telephone Number** 563-245-4000  
**E-Mail** [chris@alpine-communications.com](mailto:chris@alpine-communications.com)  
**County(ies) Participating, Involved, or Affected by this Proposal\*** Clayton County  
**Congressional District(s) Involved or Affected by this Proposal\*** 1st - Rep. Ashley Hinson  
[Congressional Map](#)  
**Iowa Senate District(s) Involved or Affected by this Proposal\*** 28  
[District Map](#)  
**Iowa House District(s) Involved or Affected by this Proposal\*** 56  
[District Map](#)

**Business Organization - NOFA #006**

*Please list the business legal name as it is used by federal and state taxing agencies, banks, and for other legal purposes.*

**Business Legal Name\*** Alpine Communications, LC  
**Doing Business As:** Alpine Communications, LC  
**Physical Address**  
**Street \*** 923 Humphrey St  
**City\*** Elkader  
**State\*** IA  
**Zip\*** 52043  
**Mailing Address (used for warrants and/or payments)**  
**Street or PO Box \*** PO Box 1008  
**City\*** Elkader  
**State\*** IA  
**Zip Code\*** 52043

**Applicant Business Structure**

*Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.*

**Communication Service Provider\*** Yes

*Identification of whether the Applicant is a subsidiary of one or more parent companies.*

**Are you a subsidiary of one or more parent companies?\*** No

**Executive Project Summary NOFA #006**

*The section requires Applicant to affirm whether or not state funds are necessary for the Project to proceed.*

**Are state funds necessary for the project to proceed?\*** Yes

*This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.*

**Describe how the Project will or will not proceed if state funds requested are not ultimately awarded.\***

This project will proceed in some fashion, although the size and scope of the project will be greatly reduced if the grant is not awarded. In addition, if this grant is not approved other projects (plan to bring FTTH to all locations in the Alpine service area) planned to bring FTTH technology to the remainder of Alpine's rural service area will either be reduced or eliminated. Alpine is committed to working toward overall community enhancement that includes residences, businesses and community anchor institutions within the rural service areas of Alpine's exchange area (urban locations are already being served by FTTH). Access to high speed broadband service should be available to every location regardless of whether they live in town or out in the rural areas. After reviewing the financial feasibility of the project, the locations included in Alpine's applications would be too costly to build without funding assistance. Due to the rural nature and relatively low population density, this project would be difficult to justify without the financial assistance from NOFA #006. Therefore, the project will likely be substantially modified without grant assistance.

**Has construction on the project begun?\*** No

**Project Status**

Project Milestone	Estimated Completion date	Costs Incurred
Staking	05/20/2022	\$384,124.00
Permits	07/08/2022	\$24,000.00
OSP Bidding and Contracts	07/15/2022	\$5,000.00
Distribution Fiber Construction	08/04/2023	\$6,508,178.00
Drop Construction	08/04/2023	\$526,179.00
OLT Equipment Installation	08/04/2023	\$322,714.00
Install CPE and Cutover	08/04/2023	\$258,000.00
Turn-Up Testing	08/04/2023	\$50,000.00
Closeout	12/29/2023	\$10,000.00

**Demonstrated Experience NOFA #006**

*This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #006; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #006.*

**Demonstrated Experience\*** [Alpine Demonstrated Experience NOFA 006.docx](#)

**References**

**Name** Dr. Ryan Royer (Business)

Telephone Number	563-329-0137
Name	Heather Brandt (Business and Residential)
Telephone Number	563-880-9560
Name	Katie Ruff - By the Spoonful (Business)
Telephone Number	563-873-2900

**Community Support Letter**

Community Support Letter

[Alpine Letter of Support\\_Nick Trenkamp\\_Central School Superintendent.pdf](#)**Minority Impact Statement**

Does the proposed grant program or policy have a disproportionate or unique **positive impact** on minority persons? \*

No

Could the proposed grant program or policy have a disproportionate or unique **negative impact** on minority persons? \*

No

I hereby certify the information above is complete and accurate to the best of my knowledge.\*

Yes

\*

General Manager/COO

Title

Chris

First Name

Hopp

Last Name

**Broadband Grants Core Application - Exhibits B, C, D, and D.1**

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 2.2.6.6. and 7.18 of the NOFA #006.

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1 of the NOFA #006, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 7.18.4 of the NOFA #006.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #006, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

[417389\\_Elkader North Application\\_Exhibit B C D.xlsm](#)

Public Redacted Copy

Optional Upload: A letter from a professional engineer certifying that the proposed Project design will be capable of simultaneously Facilitating 100/100 Broadband or 100/20 Broadband, as applicable, to the Total Broadband Units Facilitated as represented in Applicant's proposed Project.

Professional Engineer Project  
Certification Letter[417389\\_PE Ltr AlpineComm Elkader NOFA006.pdf](#)**Broadband Grants Program Grant Agreement - Exhibit E**

Have you read and do you accept the terms and conditions set forth in the grant agreement (Exhibit E)?\*

Yes

**Certification, Authorization, and Release of Information - Exhibit F**

Certification Letter (Public)\*

[417389-Alpine Communications-Exhibit F.pdf](#)

**Request for Confidentiality or Form 22 - Exhibit G**

Form 22 (Public)\*

[417389-Alpine Communications-Exhibit G.pdf](#)**Project Budget**

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support %(enter percentage here)	Grant Request (Est. Cost * Request %)
Conduit	N/A	\$0.00	\$0.00	\$0.00	0	\$0.00
Fiber/Copper	Cable Material Cost	\$620,680.00	\$0.00	\$620,680.00	67.61	\$419,641.75
OSP Engineering		\$0.00	\$0.00	\$0.00	0	\$0.00
Design Engineering		\$413,124.00	\$0.00	\$413,124.00	67.61	\$279,313.14
Construction Mgmt.		\$413,124.00	\$0.00	\$413,124.00	67.61	\$279,313.14
Tower		\$0.00	\$0.00	\$0.00	0	\$0.00
Antenna		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring		\$169,812.00	\$0.00	\$169,812.00	67.61	\$114,809.89
Trenching		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing		\$1,026,022.00	\$0.00	\$1,026,022.00	67.61	\$693,693.47
Switching Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Routing Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Optical Equipment	Calix Shelf, Cabinet and Power Equipment	\$322,714.00	\$0.00	\$322,714.00	67.61	\$218,186.94
Customer Premise Equipment	ONTs, Drops, NIDS, Cutover, CPE	\$784,179.00	\$0.00	\$784,179.00	67.61	\$530,183.42
Other	Splicing, PEDS, Grounding, Rock Excavating	\$4,338,540.00	\$0.00	\$4,338,540.00	67.61	\$2,933,286.89
<b>Totals</b>		<b>\$8,088,195.00</b>	<b>\$0.00</b>	<b>\$8,088,195.00</b>		<b>\$5,468,428.64</b>

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